Q&A – Call for Expressions of Interest "Accelerating Innovation to Support Digital Sovereignty"

ELIGIBILITY AND SELECTION CRITERIA

- **Who can apply to the call for expressions of interest?**

The call is open to innovative startups less than five years old, developing high-potential solutions in the healthcare or finance sectors. Applicant companies must be headquartered in France or Europe, must not already be OUTSCALE customers, and must not have previously benefited from an OUTSCALE trial account.

- **Is there a minimum or maximum company size to join the program?**

Company size is not an eligibility criterion. However, the ability of the team to commit to the program is an important consideration. A multidisciplinary team available to participate in workshops, training sessions, and technical deployments is a significant asset during the evaluation process.

- **Can a company founded in 2021 (between 5 and 6 years of existence) be considered eligible?**

As a general rule, applicant companies must have been established less than 5 years ago. However, some flexibility may be considered for startups founded in 2021. Eligibility will be assessed on a case-by-case basis.

- **Can a subsidiary established less than five years ago, whose parent company was established more than five years ago, apply?**

No. Subsidiaries of companies whose parent entity was established more than 5 years ago are not eligible.

- **Which industries are targeted?**

The call primarily targets startups developing innovative solutions in healthcare and finance, with strong digital sovereignty requirements. However, it is not limited to e-health or medtech solutions. Eligibility will be assessed on a case-by-case basis according to the project's value proposition and alignment with the objectives described in the CEI rules.

- **What are the selection criteria?**

Applications will be assessed according to several criteria, including technical quality, originality, commercial potential, alignment with OUTSCALE's positioning, and societal

and environmental impact. For more information on the selection criteria, please visit the CEI rules page.

APPLICATION PROCESS

- **How can I submit my application?**

Applications must be submitted through the dedicated application form before November 9, 2026, at 11:59 p.m. (French time).

- **How many startups will be selected for the CEI?**

Three startups will be selected at the end of the evaluation process.

OUTSCALE FOR ENTREPRENEURS PROGRAM

- **What support is provided to selected startups?**

Winners will benefit from HDS-certified sovereign cloud resources, GPU credits, technical support for deploying their solutions, and access to the expertise and ecosystem of the program partners. Each project is also assessed individually to determine computing requirements, regulatory constraints, and healthcare data considerations. Access to shared inference capabilities or healthcare datasets is not included in the program.

- **Is participation in the program free of charge?**

Yes. Selected startups receive the resources and support provided by the program free of charge, subject to compliance with the terms and conditions defined in the rules.

- **How has the OUTSCALE for Entrepreneurs program helped previous winners grow their business?**

For several startups, access to a sovereign and secure cloud infrastructure has been a major growth driver, facilitating access to demanding sectors such as healthcare and public procurement. The program has also increased visibility through communication

initiatives and opportunities to present solutions to ecosystem stakeholders, strengthening credibility and business development.

- **Are the winners required to continue their hosting with OUTSCALE at the end of the 6-month programme? If they wish to continue, are preferential pricing terms offered?**

OUTSCALE offers €50,000 in cloud credits (IaaS) and €20,000 as part of the programme, with the aim of encouraging the start-ups taking part to become customers. There is no obligation.

At the end of the programme, start-ups are free to continue their hosting with OUTSCALE. The terms are those offered to all customers, including volume-based offers such as 'saving plans'. Furthermore, the terms of the transition are discussed at the end of the programme, depending on the start-up's financial maturity following the six-month programme.

- **What is the cost of HDS hosting in the cloudgouv-eu-west-1 region (SecNumCloud 3.2) outside the programme?**

HDS hosting does not incur any additional costs at OUTSCALE, whether for the SecNumCloud region or the eu-west-2 region.

OUTSCALE's pricing is publicly available and can be viewed on the website: https://fr.outscale.com/tarifs/

PARTNERS AND ECOSYSTEM

- **What is Dassault Systèmes' strategy in the healthcare sector?**

Dassault Systèmes supports the transformation of healthcare through its virtual twin solutions, capable of modeling biological phenomena at multiple scales, from molecular simulation for new therapies to organ and care-pathway modeling. Through technologies such as Medidata, the company spans the value chain from research and clinical trials to industrialization.

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GPU RESOURCES

- **What do the €20,000 in GPU resources correspond to?**

This amount corresponds to usage credits that can be spent on OUTSCALE GPU resources. Consumption is deducted according to the pricing of the GPU types used.

- **How will GPU resources be allocated among the winners?**

Allocation will be determined according to each project's actual needs. An equitable distribution will serve as the starting point, with adjustments made to optimize usage across the selected startups.

- **For how long can GPU resources be used?**

GPU resources may be used throughout the six-month duration of the program. Unused credits cannot be carried over beyond this period.

- **Will winners be able to choose the GPU type best suited to their project?**

Yes. Each startup will be able to select the GPU resources best suited to its technical requirements from the available infrastructure, subject to occasional availability constraints.

- **Are GPU resources compatible with HDS and SecNumCloud certified environments?**

Yes. The startups may use environments meeting OUTSCALE security requirements, including SecNumCloud 3.2 accounts. OUTSCALE cloud regions are also HDS certified.

- **Is support provided to size cloud and GPU requirements?**

Yes. Technical support includes onboarding and training phases to assess each startup's needs and define the most appropriate cloud architecture and GPU resources for the project. This support is an integral part of the program and helps ensure optimal use of the resources provided.

Please do not hesitate to contact us if you have any questions:
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